EVALUATIONS

There are 5 evaluators
George Ivory
Thomas J. Calhoun
Machell Stockstill
Billy Scott
Carla Williams

There are three (3) responses

Proposal 1 – CBIZ

Proposal 2 – Gallagher

Proposal 3 -DrHub



MISSISSIPPI VALLEY STATE

Proposal Evaluation Sheet

		-	Proposal #1	#1	-Q-	Proposal #2	#2	70	Proposal	#3	_	Proposal #4	#4		Proposal #5	ъ
Criteria	Weight	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent
License	10%	4	З	30%	_	10	100%	2	10	100%			0%			0%
Comparable Clients	10%	4	10	100%	_	10	100%	2	10	100%			0%			0%
Agency Experience with Similar Plans	15%	4	10	15%	_	13	20%	2	13	20%			0%			0%
Experience of Primary Contact	15%	4	10	15%	_	13	20%	2	13	20%			0%			0%
Volume with Requested Company	10%	4	10	100%	_	10	100%	2	Ŋ	50%			0%			0%
Example of Competitive Quotes	10%	4	10	100%	_	10	100%	2	Ŋ	50%			0%			0%
Requirements of Requested Markets	15%	4	13	20%	_	13	20%	2	13	20%			0%			0%
Broker's Commission	15%	4	13	20%	>	13	20%	2	13	20%			0%			0%
Total	100%	32	79	0%	8	92	0%	16	82	0%	0	0	0%	0	0	0%
2 Definitions																

Students' Athlete Health Insurance	
	Comments 3
	Comments 2
	Comments 1
Provide the commission percentage that the broker will charge in exchange for the services being provided. If not, please provide/explain the commission structure.	Broker Commission
Mississippi.	Requested Markets
The insurance carriers requested must have an A.M. Best rating of A VIII or better and must be legally authorized to write the requested coverage in the State of	Requirements of
	Quotes
Provide an example of a successful quote you have achieved since July 1, 2023. For a large group. Identifying the client is optional.	Example of competitive
since July 1, 2023.	Company
Provide the approximate volume in premium dollars related to student athlete injury policies that your firm or company has placed with each requested company	Volume with requested
contact has with placement of coverage with each requested company.	Contact
Provide the number of years of experience the primary contact has specific to placement of student athlete coverage. Provide the number of years the primary	Experience of Primary
and/or complexity to MVSU. Provide details	similar Plan
Broker must have at least five (5) years of experience as an organization in brokering insurance for student athlete injury or accident with programs similar in size	Agency Experience with
years services provided and Client's Address	
The broker must have provided student athlete insurance brokerage service to at least one client (individual or group) comparable to MVSU. Include number of	Comparable Clients
The broker must be appropriately licensed and/or have legal authority to render the proposed Services.	Licensed
Includes the following	Criteria
	לי הפוווונוסווא

Date: 4-29-35

Evaluator's Signature: £126-vgl



1. Evaluator

One form for each proposal

Evaluator: George Ivory	Department: Athletics	Date: 4/29/25
Evaluator Title: Athletic Director	Evaluator Qualification:	How was evaluator selected:
Proposal # 1	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Ins.
Company Evaluation #	Rating: 56	Score: 79

2. Evaluation Questions Place check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License	· 🗸				
Comparable Clients				√	
Agency Experience with Similar Plans			/		
Experience of Primary Contact			1		
Volume with Requested Company			1		
Example of Competitive Quotes			1		
Requirements of Requested Markets				1	
Broker's Commission			1 '	1	

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5			4			3		2		1
Scoring Per Criteria		3			5		1	0		13		15
Bo	th Ra	ating	gano	Scor	ing ar	e to b	used	on Pag	e 2			
4. Service Response Time					1						T	
5. Payment Render Timeline					1							

6. Effectiveness Key Metric (Score 1-5) {using the above rating criteria place the number value to each questions}

Rating	Questions
4	Was the proposal well organized? Did it follow the RFP Instruction?
4	Was the proposal easy to read? Were there clear win themes and action captions?
4	Was the company clearly able to satisfy the University needs?
4	Did the company address the RFP requirements and evaluations criteria?
4	Did the proposal clearly show how there proposal exceeds the others
4	Does the proposal show that the company has adequate resources and clientele?
4	Does the proposal show that the company has adequate years of services in this area?
4	Do the prices seem to be reasonable as it relates to other proposal?
4	Does this proposer seem to have a proven track record in this area?
4	Does this proposer have adequate Data storage to handle high demands in peak hours?
4	Does this proposal have adequate Personnel to handle circumstances that may arise?
4	In case of system failure does the proposal have contact numbers and personnel?
4	Does the proposal provide adequate solutions
4	Overall customer services



CRITERIA (Max Points) 100 Pts SCORE

NOTES

3	TOTAL SCORE SR	TOTAL
9	15	8. Broker Commission
∞	15	7. Requirements of Requested Markets
8	10	6. Example of Competitive Quote
<i>∞</i>	10	5. Volume with Requested Company
10	15	4. Experience of Primary Contact
7	15	3. Agency Experience with Similar Plan
<i>ap</i>	10	2. Comparable Client
0	10	1. Licensed

EVALUATOR: Leonge

DATE: 4-29-25



1. Evaluator

One form for each proposal

Evaluator: George Ivory	Department: Athletics	Date: 4/29/25
Evaluator Title: Athletics Director	Evaluator Qualification:	How was evaluator selected:
Proposal # 2	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Ins.
Company Evaluation #	Rating: 14	Score: 92

2. Evaluation Questions Place check mark in the appropriate

Criteria	Fair	Good	Moderate	Very Good	Excellent
License					1
Comparable Clients					√
Agency Experience with Similar Plans				√	
Experience of Primary Contact				√	
Volume with Requested Company			1		
Example of Competitive Quotes			/		
Requirements of Requested Markets				√	
Broker's Commission				1	

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5		4	3	2	1
Scoring Per Criteria	3	3		5	10	13	15
Во	th Rati	ing and	Scori	ng are to l	be used on Pa	ge 2	
4. Service Response Time							V
5. Payment Render Timeline							1

6. Effectiveness Key Metric (Score 1-5) {using the above rating criteria place the number value to each questions}

Rating	Questions
1	Was the proposal well organized? Did it follow the RFP Instruction?
1	Was the proposal easy to read? Were there clear win themes and action captions?
1	Was the company clearly able to satisfy the University needs?
1	Did the company address the RFP requirements and evaluations criteria?
1	Did the proposal clearly show how there proposal exceeds the others
1	Does the proposal show that the company has adequate resources and clientele?
1	Does the proposal show that the company has adequate years of services in this area?
1	Do the prices seem to be reasonable as it relates to other proposal?
1	Does this proposer seem to have a proven track record in this area?
1	Does this proposer have adequate Data storage to handle high demands in peak hours?
1	Does this proposal have adequate Personnel to handle circumstances that may arise?
1	In case of system failure does the proposal have contact numbers and personnel?
1	Does the proposal provide adequate solutions
1	Overall customer services



BROKER: GALLAGHER

CRITERIA (Max Points) 100 Pts SCORE

NOTES

110	TOTAL SCORE Q4	TOTAL
12	15	8. Broker Commission
12	15	7. Requirements of Requested Markets
∞3	10	6. Example of Competitive Quote
8	10	5. Volume with Requested Company
12	15	4. Experience of Primary Contact
12	15	3. Agency Experience with Similar Plan
10	10	2. Comparable Client
10	10	1. Licensed

EVALUATOR: Hery

DATE: 4-29-35



1. Evaluator

One form for each proposal

Evaluator: George Ivory	Department: Athletics	Date: 4/29/25
Evaluator Title: Athletics Director	Evaluator Qualification:	How was evaluator selected:
Proposal # 3	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Ins.
Company Evaluation #	Rating: 28	Score: 82

2. Evaluation Questions Place check

Place check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License					1
Comparable Clients					√
Agency Experience with Similar Plans				√	
Experience of Primary Contact				√	
Volume with Requested Company		V	1		
Example of Competitive Quotes		√		11	1
Requirements of Requested Markets				√	
Broker's Commission				√	

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5		4	3	2	1
Scoring Per Criteria		3		5	10	13	15
Во	th Ra	ating ar	nd Sco	ring are to	be used on Pa	ge 2	
4. Service Response Time						V	
5. Payment Render Timeline						V	

6. Effectiveness Key Metric (Score 1-5) (using the above rating criteria place the number value to each questions)

Rating	Questions
2	Was the proposal well organized? Did it follow the RFP Instruction?
2	Was the proposal easy to read? Were there clear win themes and action captions?
2	Was the company clearly able to satisfy the University needs?
2	Did the company address the RFP requirements and evaluations criteria?
2	Did the proposal clearly show how there proposal exceeds the others
2	Does the proposal show that the company has adequate resources and clientele?
2	Does the proposal show that the company has adequate years of services in this area?
2	Do the prices seem to be reasonable as it relates to other proposal?
2	Does this proposer seem to have a proven track record in this area?
2	Does this proposer have adequate Data storage to handle high demands in peak hours?
2	Does this proposal have adequate Personnel to handle circumstances that may arise?
2	In case of system failure does the proposal have contact numbers and personnel?
2	Does the proposal provide adequate solutions
2	Overall customer services



FY 2025 - 2026

BROKER: DRHUB

CRITERIA (Max Points) 100 Pts SCORE NOTES

76	TOTAL SCORE	TOTAL
10	15	8. Broker Commission
16	15	7. Requirements of Requested Markets
7	10	6. Example of Competitive Quote
7	10	5. Volume with Requested Company
12	15	4. Experience of Primary Contact
12	15	3. Agency Experience with Similar Plan
10	10	2. Comparable Client
10	10	1. Licensed

EVALUATOR:

DATE: 4-29-25

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There are 5 evaluators
George Ivory
Thomas J. Calhoun
Machell Stockstill
Billy Scott
Carla Williams

There are three (3) responses

Proposal 1 – CBIZ

Proposal 2 – Gallagher



MISSISSIPPI VALLEY STATE

Proposal Evaluation Sheet

						-										
			Proposal #1	#1	-	Proposal #2	#2	_	Proposal	#3	_	Proposal #4	#4		Proposal #5	U)
Criteria	Weight	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent
License	10%	4	ω	30%	2	10	100%	ယ	10	100%			0%			0%
Comparable Clients	10%	4	Ŋ	50%	2	10	100%	ω	10	100%			0%			0%
Agency Experience with Similar Plans	15%	4	10	15%	2	15	23%	ω	10	15%			0%			0%
Experience of Primary Contact	15%	4	10	15%	2	15	23%	ယ	10	15%			0%			0%
Volume with Requested Company	10%	4	10	100%	2	10	100%	ယ	10	100%			0%			0%
Example of Competitive Quotes	10%	4	10	100%	2	10	100%	ယ	Ŋ	50%			0%			0%
Requirements of Requested Markets	15%	4	10	15%	2	13	20%	ယ	5	8%			0%			0%
Broker's Commission	15%	4	10	15%	2	13	20%	ω	5	8%			0%			0%
Total	100%	32	68	0%	16	96	0%	24	65	0%	0	0	0%	0	0	0%
3 Definitions																

Definitions

2. Delilitions	
Criteria	Includes the following
Licensed	The broker must be appropriately licensed and/or have legal authority to render the proposed Services.
Comparable Clients	The broker must have provided student athlete insurance brokerage service to at least one client (individual or group) comparable to MVSU. Include number of
	years services provided and Client's Address
Agency Experience with	Broker must have at least five (5) years of experience as an organization in brokering insurance for student athlete injury or accident with programs similar in size
similar Plan	and/or complexity to MVSU. Provide details
Experience of Primary	Provide the number of years of experience the primary contact has specific to placement of student athlete coverage. Provide the number of years the primary
Contact	contact has with placement of coverage with each requested company.
Volume with requested	Provide the approximate volume in premium dollars related to student athlete injury policies that your firm or company has placed with each requested company
Company	since July 1, 2023.
Example of competitive	Provide an example of a successful quote you have achieved since July 1, 2023. For a large group. Identifying the client is optional.
Quotes	
Requirements of	The insurance carriers requested must have an A.M. Best rating of A VIII or better and must be legally authorized to write the requested coverage in the State of
Requested Markets	Mississippi.
Broker Commission	Provide the commission percentage that the broker will charge in exchange for the services being provided. If not, please provide/explain the commission structure.
Comments 1	
Comments 2	
Comments 3	

Students' Athlete Health Insurance

Evaluator's Signature:



1. Evaluator

One form for each proposal

Evaluator: Thomas J. Calhoun	Department: Student Affairs	Date: 4/29/25
Evaluator Title: Director	Evaluator Qualification:	How was evaluator selected:
Proposal # 1	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Ins.
Company Evaluation #	Rating: 56	Score: 68

2. Evaluation Questions Place check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License	√				
Comparable Clients	√	√			
Agency Experience with Similar Plans			/		
Experience of Primary Contact			✓		
Volume with Requested Company					/
Example of Competitive Quotes					/
Requirements of Requested Markets			/		
Broker's Commission	-		\		

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5			4			3			2		1	
Scoring Per Criteria		3			5			10			13		15	
Во	th Ra	atin	gand	Scori	ng	are to l	oe us	ed o	n Pag	e 2				
4. Service Response Time					✓									
5. Payment Render Timeline					✓									

6. Effectiveness Key Metric (Score 1-5) (using the above rating criteria place the number value to each questions)

Rating	Questions
4	Was the proposal well organized? Did it follow the RFP Instruction?
4	Was the proposal easy to read? Were there clear win themes and action captions?
4	Was the company clearly able to satisfy the University needs?
4	Did the company address the RFP requirements and evaluations criteria?
4	Did the proposal clearly show how there proposal exceeds the others
4	Does the proposal show that the company has adequate resources and clientele?
4	Does the proposal show that the company has adequate years of services in this area?
4	Do the prices seem to be reasonable as it relates to other proposal?
4	Does this proposer seem to have a proven track record in this area?
4	Does this proposer have adequate Data storage to handle high demands in peak hours?
4	Does this proposal have adequate Personnel to handle circumstances that may arise?
4	In case of system failure does the proposal have contact numbers and personnel?
4	Does the proposal provide adequate solutions
4	Overall customer services



BROKER: CBIZ

CRITERIA (Max Points) 100 SCORE NOTES

88	TOTAL SCORE	TOTAL
8	15	8. Broker Commission
×	15	7. Requirements of Requested Markets
-0	10	6. Example of Competitive Quote
8	10	5. Volume with Requested Company
8	15	4. Experience of Primary Contact
10	15	3. Agency Experience with Similar Plan
7	10	2. Comparable Client
O	10	1. Licensed

EVALUATOR:



1. Evaluator

One form for each proposal

Evaluator: Thomas J. Calhoun	Department: Student Affairs	Date: 4/29/25
Evaluator Title: Director	Evaluator Qualification:	How was evaluator selected:
Proposal # 2	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Ins.
Company Evaluation #	Rating: 28	Score: 96

2. Evaluation QuestionsPlace check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License					√
Comparable Clients					✓
Agency Experience with Similar Plans					\
Experience of Primary Contact					/
Volume with Requested Company					1
Example of Competitive Quotes				1	1
Requirements of Requested Markets				√	
Broker's Commission				√	

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5			4			3			2		1	
Scoring Per Criteria		3			5			10			13		15	
Во	th Ra	ating	and	Scor	ing	are to l	be us	ed o	n Pag	e 2				
4. Service Response Time											1			
5. Payment Render Timeline											V			

6. Effectiveness Key Metric (Score 1-5) {using the above rating criteria place the number value to each questions}

Rating	Questions
2	Was the proposal well organized? Did it follow the RFP Instruction?
2	Was the proposal easy to read? Were there clear win themes and action captions?
2	Was the company clearly able to satisfy the University needs?
2	Did the company address the RFP requirements and evaluations criteria?
2	Did the proposal clearly show how there proposal exceeds the others
2	Does the proposal show that the company has adequate resources and clientele?
2	Does the proposal show that the company has adequate years of services in this area?
2	Do the prices seem to be reasonable as it relates to other proposal?
2	Does this proposer seem to have a proven track record in this area?
2	Does this proposer have adequate Data storage to handle high demands in peak hours?
2	Does this proposal have adequate Personnel to handle circumstances that may arise?
2	In case of system failure does the proposal have contact numbers and personnel?
2	Does the proposal provide adequate solutions
2	Overall customer services



BROKER: GALLAGHER

CRITERIA (Max Points) 100 Pts SCORE NOTES

GO	TOTAL SCORE	TOTAL
11	15	8. Broker Commission
12	15	7. Requirements of Requested Markets
8	10	6. Example of Competitive Quote
10	10	5. Volume with Requested Company
15	15	4. Experience of Primary Contact
15	15	3. Agency Experience with Similar Plan
8	10	2. Comparable Client
10	10	1. Licensed

EVALUATOR:

DATE: __



1. Evaluator

One form for each proposal

Evaluator: Thomas J. Calhoun	Department: Student Affairs	Date: 4/29/25
Evaluator Title: Director	Evaluator Qualification:	How was evaluator selected:
Proposal # 3	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Ins.
Company Evaluation #	Rating: 42	Score: 65

2. Evaluation Questions Place che

Place check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License					✓
Comparable Clients					1
Agency Experience with Similar Plans			\		
Experience of Primary Contact			✓		
Volume with Requested Company					1
Example of Competitive Quotes		√			
Requirements of Requested Markets		1			
Broker's Commission		1			

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5			4			3			2		1	
Scoring Per Criteria		3			5			10			13		15	
Во	th Ra	ating	and	Scor	ing	are to l	be us	ed o	n Pag	e 2				
4. Service Response Time								1						
5. Payment Render Timeline								1						

6. Effectiveness Key Metric (Score 1-5) {using the above rating criteria place the number value to each questions}

Rating	Questions
3	Was the proposal well organized? Did it follow the RFP Instruction?
3	Was the proposal easy to read? Were there clear win themes and action captions?
3	Was the company clearly able to satisfy the University needs?
3	Did the company address the RFP requirements and evaluations criteria?
3	Did the proposal clearly show how there proposal exceeds the others
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3	Does this proposer seem to have a proven track record in this area?
3	Does this proposer have adequate Data storage to handle high demands in peak hours?
3	Does this proposal have adequate Personnel to handle circumstances that may arise?
3	In case of system failure does the proposal have contact numbers and personnel?
3	Does the proposal provide adequate solutions
3	Overall customer services



BROKER: DRHUB

CRITERIA (Max Points) 100	Pts	Pts SCORE	NOTES	
1. Licensed	10	0)		
2. Comparable Client	10	2		
3. Agency Experience with Similar Plan	15	10		
4. Experience of Primary Contact	15	0)		
5. Volume with Requested Company	10	8		
6. Example of Competitive Quote	10	6		
7. Requirements of Requested Markets	15	٠		
8. Broker Commission	15	-3		

EVALUATOR:

TOTAL SCORE

DATE:

This page is blank on purpose.

There are 5 evaluators
George Ivory
Thomas J. Calhoun
Machell Stockstill
Billy Scott
Carla Williams

There are three (3) responses

Proposal 1 – CBIZ

Proposal 2 – Gallagher

Proposal 3 -DrHub



MISSISSIPPI VALLEY STATE

Proposal Evaluation Sheet

					27/2/2		1	-								
			Proposal #1	#1	_	Proposal #2	#2	_	Proposal	#3		Proposal #4	#4		Proposal #5	ΐπ
Criteria	Weight	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent	Rating	Score	Percent
License	10%	ယ	ω	30%	_	10	100%		10	100%			0%			0%
Comparable Clients	10%	ω	10	100%	_	10	100%	4	10	100%			0%			0%
Agency Experience with Similar Plans	15%	ω	13	20%	_	10	15%	4	10	15%			0%			0%
Experience of Primary Contact	15%	ω	15	23%	_	Ŋ	8%	4	10	15%			0%			0%
Volume with Requested Company	10%	ω	ω	30%	_	10	100%	4	Ŋ	50%			0%			0%
Example of Competitive Quotes	10%	ω	ω	30%	_	10	100%	4	Ŋ	50%			0%			0%
Requirements of Requested Markets	15%	ယ	15	23%	_	15	23%	4	5	8%			0%			0%
Broker's Commission	15%	ω	2	8%	_	10	15%	4	5	8%			0%			0%
Total	100%	24	67	0%	œ	80	0%	32	60	0%	0	0	0%	0	0	0%
2. Definitions																

Definitions

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Criteria	Includes the following
Licensed	The broker must be appropriately licensed and/or have legal authority to render the proposed Services.
Comparable Clients	The broker must have provided student athlete insurance brokerage service to at least one client (individual or group) comparable to MVSU. Include number of
Agency Experience with	Broker must have at least five (5) years of experience as an organization in brokering insurance for student athlete injury or accident with programs similar in size
similar Plan	and/or complexity to MVSU. Provide details
Experience of Primary	Provide the number of years of experience the primary contact has specific to placement of student athlete coverage. Provide the number of years the primary
Contact	contact has with placement of coverage with each requested company.
Volume with requested	Provide the approximate volume in premium dollars related to student athlete injury policies that your firm or company has placed with each requested company
Company	since July 1, 2023.
Example of competitive	Provide an example of a successful quote you have achieved since July 1, 2023. For a large group. Identifying the client is optional.
Quotes	
Requirements of	The insurance carriers requested must have an A.M. Best rating of A VIII or better and must be legally authorized to write the requested coverage in the State of
Requested Markets	Mississippi.
Broker Commission	Provide the commission percentage that the broker will charge in exchange for the services being provided. If not, please provide/explain the commission structure.
Comments 1	
Comments 2	
Comments 3	

_Date: 4/29/25

Evaluator's Signature: Machelle Shellshool

Students' Athlete Health Insurance



1. Evaluator

One form for each proposal

Evaluator: Machelle Stockstill	Department: Business and Finance	Date: 4/29/25
Evaluator Title: Senior Accountant/Bursar	Evaluator Qualification:	How was evaluator selected:
Proposal # 1	Proposal Date: 4/25/25	Name of Proposal: Student Health Insurance
Company Evaluation #	Rating: 42	Score: 67

2. Evaluation Questions	Place check mark in the appropriate box that represents your assessment
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Criteria	Fair	Good	Moderate	Very Good	Excellent
License	✓				
Comparable Clients		21)	/		
Agency Experience with Similar Plans				✓	
Experience of Primary Contact					✓
Volume with Requested Company	✓				
Example of Competitive Quotes	√				
Requirements of Requested Markets					/
Broker's Commission		√			

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5		4		3	}		2		1
Scoring Per Criteria		3		5		1	0		13		15
Bo	Both Rating and Scoring are to be used on Page 2										
4. Service Response Time						1					
5. Payment Render Timeline						■					

^{6.} Effectiveness Key Metric (Score 1-5) (using the above rating criteria place the number value to each questions)

Rating	Questions
3	Was the proposal well organized? Did it follow the RFP Instruction?
3	Was the proposal easy to read? Were there clear win themes and action captions?
3	Was the company clearly able to satisfy the University needs?
3	Did the company address the RFP requirements and evaluations criteria?
3	Did the proposal clearly show how there proposal exceeds the others
3	Does the proposal show that the company has adequate resources and clientele?
3	Does the proposal show that the company has adequate years of services in this area?
3	Do the prices seem to be reasonable as it relates to other proposal?
3	Does this proposer seem to have a proven track record in this area?
3	Does this proposer have adequate Data storage to handle high demands in peak hours?
3	Does this proposal have adequate Personnel to handle circumstances that may arise?
3	In case of system failure does the proposal have contact numbers and personnel?
3	Does the proposal provide adequate solutions
3	Overall customer services



CRITERIA (Max Points) 100 Pts SCORE NOTES

	55	TOTAL SCORE	TOTAL
	5	15	8. Broker Commission
	5	15	7. Requirements of Requested Markets
	25	10	6. Example of Competitive Quote
	ÿ2°	10	5. Volume with Requested Company
	N	15	4. Experience of Primary Contact
	0	15	3. Agency Experience with Similar Plan
No. of Contract of	<u> </u>	10	2. Comparable Client
hicensed intermedian was not		10	1. Licensed

EVALUATOR: Machelle Stockstill

DATE:



1. Evaluator

One form for each proposal

Evaluator: Machelle Stockstill	Department: Business and Finance	Date: 4/29/25
Evaluator Title: Senior Accountant/Bursar	Evaluator Qualification:	How was evaluator selected:
Proposal # 2	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Ins.
Company Evaluation #	Rating: 14	Score: 80

2. Evaluation QuestionsPlace check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License					✓
Comparable Clients		√			
Agency Experience with Similar Plans				✓	
Experience of Primary Contact					✓
Volume with Requested Company		1			
Example of Competitive Quotes					 ✓
Requirements of Requested Markets				√	
Broker's Commission			/	11.	

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5		4	1		3			2	1
Scoring Per Criteria		3		5			10			13	15
Во	th Ra	ating a	and	Scoring	are to	be use	ed o	n Page	2		
4. Service Response Time											√
5. Payment Render Timeline											1

6. Effectiveness Key Metric (Score 1-5) {using the above rating criteria place the number value to each questions}

Rating	Questions
1	Was the proposal well organized? Did it follow the RFP Instruction?
1	Was the proposal easy to read? Were there clear win themes and action captions?
1	Was the company clearly able to satisfy the University needs?
1	Did the company address the RFP requirements and evaluations criteria?
1	Did the proposal clearly show how there proposal exceeds the others
1	Does the proposal show that the company has adequate resources and clientele?
1	Does the proposal show that the company has adequate years of services in this area?
1	Do the prices seem to be reasonable as it relates to other proposal?
11	Does this proposer seem to have a proven track record in this area?
1	Does this proposer have adequate Data storage to handle high demands in peak hours?
1	Does this proposal have adequate Personnel to handle circumstances that may arise?
1	In case of system failure does the proposal have contact numbers and personnel?
1	Does the proposal provide adequate solutions
1	Overall customer services



BROKER: GALLAGHER

CRITERIA (Max Points) 100 Pts SCORE

NOTES

	5	TOTAL SCORE	TOTAL
	ٔت	15	8. Broker Commission
	5	15	7. Requirements of Requested Markets
	io	10	6. Example of Competitive Quote
	ے	10	5. Volume with Requested Company
	ت	15	4. Experience of Primary Contact
	Ú	15	3. Agency Experience with Similar Plan
over 430 chients; however not	7	10	2. Comparable Client
	0	10	1. Licensed

EVALUATOR: Plache le Stockstill

DATE: 4/29/25



1. Evaluator

One form for each proposal

Evaluator: Machelle Stockstill	Department: Business and Finance	Date: 4/29/25
Evaluator Title: Senior Accountant/Bursar	Evaluator Qualification:	How was evaluator selected:
Proposal # 3	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Ins.
Company Evaluation #	Rating: 56	Score: 60

2. Evaluation Questions Place check mark in the appropriate box that represents your assessmen

Criteria	Fair	Good	Moderate	Very Good	Excellent
License					✓
Comparable Clients				√	
Agency Experience with Similar Plans			\		
Experience of Primary Contact			✓		
Volume with Requested Company		1			
Example of Competitive Quotes		√			
Requirements of Requested Markets		/			
Broker's Commission		/			

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5			4			3			2		1	
Scoring Per Criteria		3			5			10			13		15	
Bo	th Ra	atin	gano	Scor	ing	are to l	be us	ed o	n Pag	e 2				
4. Service Response Time					1									
5. Payment Render Timeline					√									

6. Effectiveness Key Metric (Score 1-5) (using the above rating criteria place the number value to each questions)

Rating	Questions
4	Was the proposal well organized? Did it follow the RFP Instruction?
4	Was the proposal easy to read? Were there clear win themes and action captions?
4	Was the company clearly able to satisfy the University needs?
4	Did the company address the RFP requirements and evaluations criteria?
4	Did the proposal clearly show how there proposal exceeds the others
4	Does the proposal show that the company has adequate resources and clientele?
4	Does the proposal show that the company has adequate years of services in this area?
4	Do the prices seem to be reasonable as it relates to other proposal?
4	Does this proposer seem to have a proven track record in this area?
4	Does this proposer have adequate Data storage to handle high demands in peak hours?
4	Does this proposal have adequate Personnel to handle circumstances that may arise?
4	In case of system failure does the proposal have contact numbers and personnel?
4	Does the proposal provide adequate solutions
4	Overall customer services



BROKER: DRHUB

	7.3	TOTAL SCORE	TOTAL
	(J1	15	8. Broker Commission
	J	15	7. Requirements of Requested Markets
	4	10	6. Example of Competitive Quote
	J. 6	10	5. Volume with Requested Company
	∠)	15	4. Experience of Primary Contact
	S	15	3. Agency Experience with Similar Plan
Service over 250 clients,	8	10	2. Comparable Client
	01	10	1. Licensed
NOTES	Pts SCORE	Pts	CRITERIA (Max Points) 100

EVALUATOR: Mochelle Shorkshill

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There are 5 evaluators
George Ivory
Thomas J. Calhoun
Machell Stockstill
Billy Scott
Carla Williams

There are three (3) responses

Proposal 1 – CBIZ

Proposal 2 – Gallagher



MISSISSIPPI VALLEY STATE

Proposal Evaluation Sheet

Criteria License Comparable Clients	Weight 10%	A A Rating	Proposal #1 Score 1 3		Rating 2	Proposal #2 Score 10 10 10 10 10 10 10 1		100%	Percent Rating 00% 3	Percent Rating 00% 3	Proposal #3 Percent Rating Score 00% 3 10 100% 3 8	Proposal #3 Percent Rating Score Percent Rating 00% 3 10 100% 100% 3 8 80%	Proposal #3 Proposal Percent Rating Score Percent Rating Score 00% 3 10 100% 100% 100% 3 8 80% 80%	Proposal #3 Proposal #4 Percent Rating Score Percent Rating Score Froposal #4 100% 3 10 100% 4	Proposal #4 Proposal #4 Percent Rating Score Percent Rating 00% 3 10 100% 0% 100% 3 8 80% 0%	Proposal #3 Proposal #4 Percent Rating Score Percent Rating Score Percent 00% 3 10 100% 0% 0% 100% 3 8 80% 0%
omparable Clients	10%	4	10	100%	2	10	100%	ω	∞	80%	U	0)			
Agency Experience with Similar Plans	15%	4	12	18%	2	15	23%	ယ	12	18%				0%		
Experience of Primary Contact	15%	4	12	18%	2	15	23%	သ	10	15%	%	%	%	% 0%		
Volume with Requested Company	10%	4	10	100%	2	10	100%	ယ	5	50%	%	%	%	% 0%		
Example of Competitive Quotes	10%	4	10	100%	2	10	100%	ω	10	10	100%	0%	0%	0%		
Requirements of Requested Markets	15%	4	13	20%	2	14	21%	ယ	12	_	18%	8%	8%	8% 0%		
Broker's Commission	15%	4	ယ	5%	2	0	%0	3	З	(n	5%	3%	5%	3% 0%		
Total	100%	32	73	0%	16	84	0%	24	70		0%	0 %		0	0 0	0 0 0%
2. Definitions																

r. ocimination	
Criteria	Includes the following
Licensed	The broker must be appropriately licensed and/or have legal authority to render the proposed Services.
Comparable Clients	The broker must have provided student athlete insurance brokerage service to at least one client (individual or group) comparable to MVSU. Include number of
	years services provided and Client's Address
Agency Experience with	Broker must have at least five (5) years of experience as an organization in brokering insurance for student athlete injury or accident with programs similar in size
similar Plan	and/or complexity to MVSU. Provide details
Experience of Primary	Provide the number of years of experience the primary contact has specific to placement of student athlete coverage. Provide the number of years the primary
Contact	contact has with placement of coverage with each requested company.
Volume with requested	Provide the approximate volume in premium dollars related to student athlete injury policies that your firm or company has placed with each requested company
Company	since July 1, 2023.
Example of competitive	Provide an example of a successful quote you have achieved since July 1, 2023. For a large group. Identifying the client is optional.
Quotes	
Requirements of	The insurance carriers requested must have an A.M. Best rating of A VIII or better and must be legally authorized to write the requested coverage in the State of
Requested Markets	Mississippi.
Broker Commission	Provide the commission percentage that the broker will charge in exchange for the services being provided. If not, please provide/explain the commission structure.
Comments 1	
Comments 2	
Comments 3	

Students' Athlete Health Insurance

Evaluator's Signature:



1. Evaluator

One form for each proposal

Evaluator: Billy Scott	Department: Purchasing	Date: 4/29/25
Evaluator Title:	Evaluator Qualification: CPPB, CMPA	How was evaluator selected:
Proposal # 1	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Insurance
Company Evaluation #	Rating: 56	Score: 84

2. Evaluation Questions Place check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License	✓				
Comparable Clients		4			√
Agency Experience with Similar Plans			\		
Experience of Primary Contact			✓		
Volume with Requested Company					1
Example of Competitive Quotes					1
Requirements of Requested Markets				√	
Broker's Commission	√				

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria		5	4		3		2	1
Scoring Per Criteria		3	5		10		13	15
Bo	th Ra	ating and	Scoring ar	e to b	e used on	Page	2	
4. Service Response Time			√					
5. Payment Render Timeline			√					

6. Effectiveness Key Metric (Score 1-5) {using the above rating criteria place the number value to each questions}

Rating	Questions
4	Was the proposal well organized? Did it follow the RFP Instruction?
4	Was the proposal easy to read? Were there clear win themes and action captions?
4	Was the company clearly able to satisfy the University needs?
4	Did the company address the RFP requirements and evaluations criteria?
4	Did the proposal clearly show how there proposal exceeds the others
4	Does the proposal show that the company has adequate resources and clientele?
4	Does the proposal show that the company has adequate years of services in this area?
4	Do the prices seem to be reasonable as it relates to other proposal?
4	Does this proposer seem to have a proven track record in this area?
4	Does this proposer have adequate Data storage to handle high demands in peak hours?
4	Does this proposal have adequate Personnel to handle circumstances that may arise?
4	In case of system failure does the proposal have contact numbers and personnel?
4	Does the proposal provide adequate solutions
4	Overall customer services



BROKER: CBIZ

CRITERIA (Max Points) 100	Pts	Pts SCORE	NOTES	
1. Licensed	10	6		
2. Comparable Client	10			
3. Agency Experience with Similar Plan	15	5		
4. Experience of Primary Contact	15	19		
5. Volume with Requested Company	10	/		
6. Example of Competitive Quote	10			ı
7. Requirements of Requested Markets	15	(
8. Broker Commission	15	\$		

EVALUATOR:

TOTAL SCORE



1. Evaluator

One form for each proposal

Evaluator: Billy Scott	Department: Purchasing	Date: 4/29/25
Evaluator Title:	Evaluator Qualification: CPPB, CMPA	How was evaluator selected:
Proposal # 2	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Insurance
Company Evaluation #	Rating: 28	Score: 106

2. Evaluation Questions Place check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License					✓
Comparable Clients					✓
Agency Experience with Similar Plans					√
Experience of Primary Contact					✓
Volume with Requested Company					/
Example of Competitive Quotes					1
Requirements of Requested Markets				✓	
Broker's Commission	√				

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria	5	4	3	2	1
Scoring Per Criteria	3	5	10	13	15
Bo	th Rating a	nd Scoring are to	be used on Pag	e 2	
4. Service Response Time			V		
5. Payment Render Timeline			 		

6. Effectiveness Key Metric (Score 1-5) (using the above rating criteria place the number value to each questions)

Rating	Questions
2	Was the proposal well organized? Did it follow the RFP Instruction?
2	Was the proposal easy to read? Were there clear win themes and action captions?
2	Was the company clearly able to satisfy the University needs?
2	Did the company address the RFP requirements and evaluations criteria?
2	Did the proposal clearly show how there proposal exceeds the others
2	Does the proposal show that the company has adequate resources and clientele?
2	Does the proposal show that the company has adequate years of services in this area?
2	Do the prices seem to be reasonable as it relates to other proposal?
2	Does this proposer seem to have a proven track record in this area?
2	Does this proposer have adequate Data storage to handle high demands in peak hours?
2	Does this proposal have adequate Personnel to handle circumstances that may arise?
2	In case of system failure does the proposal have contact numbers and personnel?
2	Does the proposal provide adequate solutions
2	Overall customer services



BROKER: GALLAGHER

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		/	
1. Licensed	10	, (
2. Comparable Client	10	1	
3. Agency Experience with Similar Plan	15		
4. Experience of Primary Contact	15		
5. Volume with Requested Company	10	9	
6. Example of Competitive Quote	10	6	
7. Requirements of Requested Markets	15	14	
8. Broker Commission	15	* ~	
	,)) !	6.7	

TOTAL SCORE | 84



1. Evaluator

One form for each proposal

Evaluator: Billy Scott	Department: Purchasing	Date: 4/29/25
Evaluator Title:	Evaluator Qualification: CPPB, CMPA	How was evaluator selected:
Proposal # 3	Proposal Date: 4/25/25	Name of Proposal: Student Athlete Health Insurance
Company Evaluation #	Rating: 42	Score: 80

2. Evaluation Questions Place check mark in the appropriate box that represents your assessment

Criteria	Fair	Good	Moderate	Very Good	Excellent
License					√
Comparable Clients				√	
Agency Experience with Similar Plans				√	
Experience of Primary Contact				√	
Volume with Requested Company		/			
Example of Competitive Quotes			/		
Requirements of Requested Markets				√	
Broker's Commission	√				

3. Overall Proposal Score/Rating procedures (Rating with 5 being fair and 1 being excellent) [questions 4-6]

Rating Per Criteria	5		4	ļ.	3		2	1	
Scoring Per Criteria	3		5		10		13	1	5
Bo	th Rati	ng and	Scoring	are to	be used o	on Page	2		
4. Service Response Time					1				
5. Payment Render Timeline					√				

6. Effectiveness Key Metric (Score 1-5) {using the above rating criteria place the number value to each questions}

Rating	Questions
3	Was the proposal well organized? Did it follow the RFP Instruction?
3	Was the proposal easy to read? Were there clear win themes and action captions?
3	Was the company clearly able to satisfy the University needs?
3	Did the company address the RFP requirements and evaluations criteria?
3	Did the proposal clearly show how there proposal exceeds the others
3	Does the proposal show that the company has adequate resources and clientele?
3	Does the proposal show that the company has adequate years of services in this area?
3	Do the prices seem to be reasonable as it relates to other proposal?
3	Does this proposer seem to have a proven track record in this area?
3	Does this proposer have adequate Data storage to handle high demands in peak hours?
3	Does this proposal have adequate Personnel to handle circumstances that may arise?
3	In case of system failure does the proposal have contact numbers and personnel?
3	Does the proposal provide adequate solutions
3	Overall customer services



BROKER: DRHUB

CRITERIA (Max Points) 100 Pts SCORE NOTES

1. Licensed	10	(
2. Comparable Client	10	R	
3. Agency Experience with Similar Plan	15	17	
4. Experience of Primary Contact	15	Ø,	
5. Volume with Requested Company	10	(v)	
6. Example of Competitive Quote	10		
7. Requirements of Requested Markets	15	12	
8. Broker Commission	15		

EVALUATOR:

DATE:

TOTAL SCORE

This page is blank on purpose.

There are 5 evaluators
George Ivory
Thomas J. Calhoun
Machell Stockstill
Billy Scott
Carla Williams

There are three (3) responses

Proposal 1 – CBIZ

Proposal 2 – Gallagher

Proposal 3 -DrHub



MISSISSIPPI VALLEY STATE

	_														
		Proposal #1	#1	Δ.	Proposal #2	12	Δ.	Proposal #3	#3	-	Proposal #4	44		Proposal #5	2
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	t Rating	Score	Percent	Rating	Score	Percent									
14:	က	ო	30%	_	တ	%06	2	10	100%			%0			%0
	က	10	100%	_	ω	%08	2	တ	%06			%0			%0
Agency Experience with Similar 15%	က	7	17%	_	2	%8	2	10	15%			%0			%0
Experience of Primary Contact 15%	က	15	23%	_	5	%8	2	10	15%			%0			%0
Volume with Requested Company 10%	က	2	20%	_	10	100%	2	2	20%			%0			%0
Example of Competitive Quotes 10%	က	4	40%	_	10	100%	2	Ω.	20%			%0			%0
Requirements of Requested 15% Markets	က	15	23%	_	13	20%	2	5	%8			%0			%0
Broker's Commission 15%	က	5	%8	_	10	15%	2	5	%8			%0			%0
Total 100%	24	68	%0	8	70	%0	16	59	%0	0	0	%0	0	0	%0

2. Definitions	
Criteria	Includes the following
Licensed	The broker must be appropriately licensed and/or have legal authority to render the proposed Services.
Comparable Clients	The broker must have provided student athlete insurance brokerage service to at least one client (individual or group) comparable to MVSU. Include number of
	years services provided and Client's Address
Agency Experience with	Broker must have at least five (5) years of experience as an organization in brokering insurance for student athlete injury or accident with programs similar in size
similar Plan	and/or complexity to MVSU. Provide details

similar Plan	and/or complexity to MVSU. Provide details
Experience of Primary	Provide the number of years of experience the primary contact has specific to placement of student athlete coverage. Provide the number of years the primary
Contact	contact has with placement of coverage with each requested company.
Volume with requested	Provide the approximate volume in premium dollars related to student athlete injury policies that your firm or company has placed with each requested company
Company	since July 1, 2023.

. For a large group. Identifying the client is optional.		
Provide an example of a successful quote you have achieved since July 1, 2023. For a large group. Identifying the client is		
Example of competitive	Quotes	

Requirements of	The insurance carriers requested must have an A.M. Best rating of A VIII or better and must be legally authorized to write the requested coverage in the State of
Requested Markets	Mississippi.
Broker Commission	Provide the commission percentage that the broker will charge in exchange for the services being provided. If not, please provide/explain the commission structure.
Comments 1	

Evaluator's Signature:

Comments 2 Comments 3

Students' Athlete Health Insurance



One form for each proposal

1 . Evaluator

g snoitseuf noiteuley S	yi dana dagda ganlo	za todt vod otolagogogo edt g	1011 31003030	4400035035
Company Evaluation #	:gnitsA	45	Score:	89
(A) h # lezoqonq	D lesoposal D	35/22/p ^{:936} :4/25/25		f Proposal: Health Accident Insurance
Evaluator Title: Purchasing Director	Evaluator (Qualification:	sw woH	s evaluator selected: Position
Evaluator: Carla Williams	Departmer	nt: Purchasing	:ejteO	4/29/25
T. EVAINATOI	na Jol Jujiol aug	insodo id upr		

Broker's Commission		^			
Requirements of Requested Markets					À
Example of Competitive Quotes		^			
Volume with Requested Company		^			
Experience of Primary Contact					
snald talimi2					
Agency Experience with					
Comparable Clients					^
License					
Criteria	7i67	bood	Moderate	Very Good	Excellent
ב. בעמותמנוטה ענשבינוטה	ыась сиеск шак	ık ıu tue abbiobila	uəsəudəu ıpur xoq əri	Juawssasso Jnok si	

					5. Payment Render Timeline
				1	4. Service Response Time
	7	eged no besu ed	ot are gniros	Bating and	Вотр
Sī	13	OT	S	5	Scoring Per Criteria
τ	7	3	Þ	S	Rating Per Criteria
[9-t suo	g excellent) (questi	niad 1 bna ring gnis	S (Rating with 5 b	g procedure	3. Overall Proposal Score/Ratin

^{6.} Effectiveness Key Metric (Score 1-5) (using the above rating criteria place the number value to each questions)

Suestions	anites
Was the proposal well organized? Did it follow the RFP Instruction?	ε
Was the proposal easy to read? Were there clear win themes and action captions?	3
Was the company clearly able to satisfy the University needs?	ε
Did the company address the RFP requirements and evaluations criteria?	3
Did the proposal clearly show how there proposal exceeds the others	ε
Does the proposal show that the company has adequate resources and clientele?	ε
Does the proposal show that the company has adequate years of services in this area?	3
Do the prices seem to be reasonable as it relates to other proposal?	3
Does this proposer seem to have a proven track record in this area?	3
Does this proposer have adequate Data storage to handle high demands in peak hours?	3
Poes this proposal have adequate Personnel to handle circumstances that may arise?	3
In case of system failure does the proposal have contact numbers and personnel?	3
Does the proposal provide adequate solutions	3
Overall customer services	3



BROKER: CBIZ

CRITERIA (Max Points) 100

Pts SCORE

			340
1. Licensed	10	0	(icense
2. Comparable Client	10		
3. Agency Experience with Similar Plan	15		
4. Experience of Primary Contact	15		
5. Volume with Requested Company	10	r	
6. Example of Competitive Quote	10	7	
7. Requirements of Requested Markets	15	٠ 3	
8. Broker Commission	15	5	
TOTAL SCORE	SCORE	65	

EVALUATOR: Cashe Milliams

4 29

DATE:



2соге: 70	Pating: 14	Company Evaluation #
Name of Proposal: Student Health Accident Insurance	Proposal Date: 4/25/25	Proposal # Z(B)
How was evaluator selected: Position	Evaluator Qualification: CMPD	Evaluator Title: Purchasing Director
Date: 4/29/25	Department: Purchasing	Evaluator: Carla Williams
	us form for each proposal	1. Evaluator

					Broker's Commission
	^				Requirements of Requested Markets
^					Example of Competitive Quotes
^				Ĭ	Volume with Requested Company
				Ĭ .	Experience of Primary Contact
			1		Agency Experience with Similar Plans
					Comparable Clients
					Psneoil
Excellent	Very Good	Moderate	bood	7i63	Criteria
	ts your assessment	te box that represen	c in the appropria	јась среск так	2. Evaluation Questions

					Payment Render Timeline
1					Service Response Time
	7	be used on Page	ot are goiros	bne gniti	sA dio8
ST	13	10	S	3	oring Per Criteria
Ţ	7	3	ħ	S	ating Per Criteria

^{6.} Effectiveness Key Metric (Score 1-5) (using the above rating criteria place the number value to each questions)

SuoitseuD	gniteA
Was the proposal well organized? Did it follow the RFP Instruction?	L
Was the proposal easy to read? Were there clear win themes and action captions?	l
Was the company clearly able to satisfy the University needs?	l
Did the company address the RFP requirements and evaluations criteria?	l
Did the proposal clearly show how there proposal exceeds the others	L
Does the proposal show that the company has adequate resources and clientele?	l l
Does the proposal show that the company has adequate years of services in this area?	l
Do the prices seem to be reasonable as it relates to other proposal?	ı
Does this proposer seem to have a proven track record in this area?	l
Does this proposer have adequate Data storage to handle high demands in peak hours?	L
Does this proposal have adequate Personnel to handle circumstances that may arise?	l
In case of system failure does the proposal have contact numbers and personnel?	l
Does the proposal provide adequate solutions	l
Overall customer services	l



FY 2025 - 2026

BROKER: GALLAGHER

CRITERIA (Max Points) 100

Pts SCORE

1. Licensed	10	Ó	
2. Comparable Client	10	50	
3. Agency Experience with Similar Plan	15	*	
4. Experience of Primary Contact	15	ۍ	
5. Volume with Requested Company	10	R	
6. Example of Competitive Quote	10	0)	
7. Requirements of Requested Markets	15	13	
8. Broker Commission	15	5	
TOTAL	TOTAL SCORE	L	

EVALUATOR: When IN SERVICE OF SER



One form for each proposal

1. Evaluator

2соле: 26	Rating: 28	# noijsulsv3 ynsqmoO
Name of Proposal: Student Health Accident Insurance	Proposal Date: 4/25/25	(D)E **Issoqor
How was evaluator selected: Position	Evaluator Qualification:	Evaluator Title: Purchasing Director
Date: 4/29/25	Department: Purchasing	Evaluator: Carla Williams
	incodord uppo influingly	IO IOININAT ! T

					Broker's Commission
				1	Requirements of Requested Markets
			^		Example of Competitive Quotes
			^		Volume with Requested Company
			^		Experience of Primary Contact
		A		1	Similar Plans
					Agency Experience with
	^			Í	Comparable Clients
					License
Excellent	Very Good	Moderate	bood	7i67	Criteria
	ts your assessment	uasaudau tpqt xoq a	. in the appropriat	Ыасе среск тагк	Z. Evaluation Questions

5. Payment l	anilamiT 19bn9A tr								
4. Service Re	Response Time			1					
	og	th Ratin	s pue s	oring are	sn əq oş	ged no bag	7 =		
Scoring Per C	er Criteria	3		S		OT	T3		ST
Rating Per Cr	. Criteria	5		Þ		3	7		τ
	Proposal Score/Rat Criteria	ing proc	edures	(Rating witl 4	o} ɓuiəq ⊊	air and 1 bei 3	Z] (Juəlləsxə bi	 oijsanb	[9-t-su

^{6.} Effectiveness Key Metric (Score 1-5) (using the above rating criteria place the number value to each questions)

Questions	BuiteA
Was the proposal well organized? Did it follow the RFP Instruction?	7
Was the proposal easy to read? Were there clear win themes and action captions?	2
Was the company clearly able to satisfy the University needs?	2
Did the company address the RFP requirements and evaluations criteria?	2
Did the proposal clearly show how there proposal exceeds the others	2
Does the proposal show that the company has adequate resources and clientele?	7
Does the proposal show that the company has adequate years of services in this area?	2
Do the prices seem to be reasonable as it relates to other proposal?	7
Does this proposer seem to have a proven track record in this area?	7
Does this proposer have adequate Data storage to handle high demands in peak hours?	7
Does this proposal have adequate Personnel to handle circumstances that may arise?	Z
In case of system failure does the proposal have contact numbers and personnel?	2
Does the proposal provide adequate solutions	7
Overall customer services	7



FY 2025 - 2026

BROKER: DRHUB

CRITERIA (Max Points) 100

Pts SCORE

1. Licensed	10	2	
2. Comparable Client	10	7	
3. Agency Experience with Similar Plan	15	₽.	
4. Experience of Primary Contact	15	<u></u>	Z.
5. Volume with Requested Company	10	؈	
6. Example of Competitive Quote	10	و ۔	
7. Requirements of Requested Markets	15	ب	
8. Broker Commission	15	5	
TOTAL SCORE	CORE	57	

EVALUATOR: College Williams

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